

1 STEPHANIE M. HINDS (CABN 154284)  
Acting United States Attorney

2 HALLIE HOFFMAN (CABN 210020)  
3 Chief, Criminal Division

4 ANDREW F. DAWSON (CABN 264421)  
Assistant United States Attorney

5 450 Golden Gate Avenue, Box 36055  
6 San Francisco, California 94102-3495  
7 Telephone: (415) 436-7019  
8 FAX: (415) 436-7234  
andrew.dawson@usdoj.gov

Attorneys for United States of America

9 UNITED STATES DISTRICT COURT  
10 NORTHERN DISTRICT OF CALIFORNIA  
11 SAN FRANCISCO DIVISION  
12

13 UNITED STATES OF AMERICA, ) CASE NO. CR 18-533 RS  
14 Plaintiff, )  
15 v. ) GOVERNMENT’S OPPOSITION TO MOTIONS  
16 STEPHEN SILVERMAN, et al., ) TO DISMISS AND TO TRANSFER  
17 Defendant. )  
18

TABLE OF CONTENTS

1  
2  
3  
4  
5  
6  
7  
8  
9  
10  
11  
12  
13  
14  
15  
16  
17  
18  
19  
20  
21  
22  
23  
24  
25  
26  
27  
28

- I. INTRODUCTION .....1
- II. FACTS ALLEGED IN THE SUPERSEDING INDICTMENT.....2
- III. ANTICIPATED EVIDENCE AT TRIAL .....3
- IV. ARGUMENT .....4
  - A. Venue Is an Issue for the Jury.....5
  - B. The Facts Support Venue in the Northern District of California.....5
    - 1. Defendants Who Propel a Conspiracy into a District Subject Themselves to Venue. ....5
    - 2. Defendants Propelled Their Conspiracy into the Northern District of California. ....7
  - C. The Interests of Justice Do Not Support Transfer. ....9
    - 1. Transfer at this Stage Encourages Forum Shopping.....9
    - 2. The *Platt* Factors Do Not Support Transfer.....10
      - (i) Location of records and disruption of business .....10
      - (ii) Parties’ expenses .....11
      - (iii) Location of counsel.....11
      - (iv) The courts’ dockets .....11
      - (v) Location of Defendants and accessibility of the Court.....11
      - (vi) Location of witnesses.....12
- V. Conclusion .....13

**TABLE OF AUTHORITIES**

Page(s)

Cases

1

2

3

4 *Andrews v. United States*, 817 F.2d 1277 (7th Cir. 1987) ..... 6

5 *Platt v. Minnesota Min. & Mfg. Co.*, 376 U.S. 240 (1964)..... 9

6 *Shurin v. United States*, 164 F.2d 566 (4th Cir. 1947)..... 10

7 *United States v. Acuna*, 2008 WL 2812306 (D. Haw. July 21, 2008) ..... 12

8 *United States v. Cordero*, 668 F.2d 32 (1st Cir. 1981) ..... 6

9 *United States v. Daewoo Industrial Co., Ltd.*, 591 F. Supp. 157 (D. Or. 1984)..... 12

10 *United States v. Gonzalez*, 683 F.3d 1221 (9th Cir. 2012) ..... 5, 6, 8

11 *United States v. Hui Hsiung*, 778 F.3d 738 (9th Cir. 2015)..... 5

12 *United States v. Marra*, 481 F.2d 1196 (6th Cir. 1973)..... 5

13 *United States v. Polizzi*, 500 F.2d 856 (9th Cir. 1974) ..... 9, 10

14 *United States v. Rommy*, 506 F.3d 108 (2d Cir. 2007) ..... 6

15 *United States v. Schoor*, 597 F.2d 1303 (9th Cir. 1979)..... 13

16 *United States v. Testa*, 548 F.2d 847 (9th Cir. 1977)..... 9

17

18

Statutes

19

20 18 U.S.C. § 846..... 8

21 18 U.S.C. § 1349..... 2

22 18 U.S.C. § 1956(h) ..... 2

23 21 U.S.C. § 846..... 6

24

25

26

27

28

1 **I. Introduction**

2 Defendant Silverman and his co-conspirators engaged in a long-term criminal scheme that  
3 reached all corners of the United States. Using a front company established in Pennsylvania, an  
4 unwitting pharmaceutical technology company in Florida, and a sham wholesaler in Washington State,  
5 the defendants swindled victims across the country by selling untraceable black-market prescription  
6 drugs under false pretenses. A substantial portion of the diverted drugs were sold under the brand name  
7 of Gilead Sciences, Inc., a biopharmaceutical company headquartered in the Northern District of  
8 California. The scheme was uncovered by agents working in the Federal Bureau of Investigation's San  
9 Francisco Division, which began an investigation. The defendants thereafter knowingly and deliberately  
10 propelled their conspiracy into the Northern District of California, which subjects them to venue in this  
11 district.

12 Defendant Silverman's Motion to Dismiss must be denied because the Court is limited at the  
13 pretrial stage to considering the four-corners of the indictment. Defendant's invitation to wade into the  
14 anticipated evidence must be rejected; fact finding is the province of the jury. Even if the Court were  
15 permitted to act as fact finder, the government anticipates presenting more than sufficient evidence to  
16 prove by a preponderance of the evidence that venue is proper in the Northern District of California.

17 Similarly, Defendant Silverman's Motion to Transfer must be rejected. Defendant's arguments  
18 would apply with equal force to every white-collar scheme with national implications, and to credit  
19 Defendant's arguments here would mean every such defendant can elect to be tried in his home district.  
20 That is not the law. The co-conspirators, not the FBI, chose to project their conspiracy across the  
21 country. In addition, defendant's delay in bringing this motion—during which time he observed a co-  
22 defendant receive a substantial prison sentence—counsels against transfer. Defendants should not be  
23 permitted to observe lengthy proceedings before shopping for a new forum. Relatedly, this Court's  
24 substantive engagement in the case so far—taking guilty pleas, sentencing a co-defendant, and presiding  
25 over complex forfeiture proceedings—undermine the case for transfer. Transfer at this stage would  
26 result in substantial duplication of judicial efforts, particularly because Defendant Papyan has not joined  
27 the motion.

28 //

## 1 II. Facts Alleged in the Superseding Indictment

2 As alleged in the Superseding Indictment (“SI”), defendants Ovasapyan, Kojoyan, Papyan, and  
3 Silverman agreed to participate in a variety of schemes targeting sick Americans. SI ¶ 14. Defendant  
4 Ovasapyan, using a company established in Pennsylvania called Mainspring Distribution, sold large  
5 quantities of prescription drugs to “retail pharmacies and wholesalers across the United States.” *Id.* ¶¶  
6 10 & 14. Mainspring specialized in prescription drugs used to treat the Human Immunodeficiency Virus  
7 (“HIV”). *Id.* ¶ 14. The co-conspirators generated documents that falsely claimed that Mainspring’s  
8 supply of prescription drugs had been obtained from a licensed supplier. *Id.* ¶ 15. In reality,  
9 Mainspring’s prescription drugs were acquired from unlicensed sources on the black market. *Id.*

10 More specifically, the co-conspirators generated documentation that made it appear that  
11 Mainspring’s drugs came from a particular licensed wholesaler in California (hereinafter, the “Licensed  
12 Wholesaler”). SI ¶ 15. Mainspring provided its customers with transaction documents, which are  
13 required by federal law, that listed as a supplier a company with a name misleading similar to the  
14 Licensed Wholesaler. *Id.* ¶ 17. As noted above, in reality “the vast majority of the prescription drugs  
15 sold by Mainspring were acquired from other sources that were never disclosed to customers or reflected  
16 in the Transaction Documentation.” *Id.* To buttress the false claims regarding their supplier, the co-  
17 conspirators also set up a series of bank accounts held in names misleadingly similar to the Licensed  
18 Wholesaler. *Id.* ¶ 19. The co-conspirators then transferred money from Mainspring to these sham  
19 corporate accounts “in order to create banking records superficially consistent with financial transfers  
20 to” a legitimate, licensed supplier. *Id.*

21 During the scheme, Defendant Silverman is alleged to have communicated frequently with  
22 Ovasapyan, to have ghostwritten communications in furtherance of the scheme at Ovasapyan’s request,  
23 to have assisted with licensure in various states, and with establishing corporate bank accounts. SI ¶ 20.  
24 After Ovasapyan was arrested and Mainspring ceased operations, Defendants Papyan and Silverman  
25 sought to resuscitate the scheme using a new front company in the State of Washington. SI ¶ 21.

26 The Superseding Indictment charges three crimes: (1) Conspiracy to Commit Wire Fraud, in  
27 violation of 18 U.S.C. § 1349; (2) Conspiracy to Commit Laundering of Monetary Instruments, in  
28 violation of 18 U.S.C. § 1956(h); and (3) Conspiracy to Engage in the Unlawful Wholesale Distribution

1 of Drugs. All three conspiracies are alleged to have occurred “in the Northern District of California and  
2 elsewhere.” SI ¶¶ 24, 26, 29.

### 3 **III. Anticipated Evidence at Trial**

4 The government anticipates that substantial evidence in support of venue will be introduced at  
5 trial.<sup>1</sup> For example, as part of the investigation into Mainspring, a Confidential Human Source (“CHS”)  
6 recorded various telephone conversations with defendant Kojoyan. Declaration of Federal Bureau of  
7 Investigation (“FBI”) Special Agent Alexey Abrahams (“Abrahams Decl.”), ¶ 2. Based on those  
8 conversations and the CHS’s preexisting relationship with Kojoyan, the FBI opened an undercover bank  
9 account in the name of a fictional corporate entity with a physical address in San Mateo, California.<sup>2</sup> *Id.*  
10 The address was rented from a commercial mailbox company in San Mateo, and the bank sent regular  
11 bank statements to that address, which were collected by FBI personnel. *Id.* The FBI case agent  
12 established that rented address by visiting the mailbox company in San Mateo and opening an account.  
13 *Id.*

14 The account was opened in the name of “AMLI Wholesale LLC, DBA Brothers Wholesale.”  
15 Abrahams Decl., ¶ 2. Based on the investigation at the time, the FBI understood that Kojoyan and  
16 Ovasapyan were exploring using a new “cover” supplier while the license for their prior cover supplier  
17 was suspended, and further that the proposed new supplier had a name similar to “Brothers Wholesale.”  
18 *Id.* ¶ 3. Based on this context and the co-conspirators’ practice of using dummy corporate bank accounts  
19 to resemble the names of suppliers, the undercover account included the name “Brothers Wholesale.”  
20 *Id.* The name “AMLI Wholesale LLC” was similar to another licensed wholesaler that the co-  
21 conspirators had previously used as cover. *Id.*

22 During this time period, the CHS remained in contact with Kojoyan. On January 11, 2018, the  
23 undercover account received a \$5,000 transfer from Mainspring’s account. Abrahams Decl., ¶ 4. On or  
24 about January 29, the CHS texted details about the undercover bank account to Kojoyan, including the

---

25  
26 <sup>1</sup> As discussed further below, defendant’s motion must be resolved based on the allegations in  
27 the indictment. Nevertheless, the government includes these additional facts in order to more fully  
28 respond to defendant’s claims, and because they may be relevant to the Court’s consideration of the  
motion to transfer.

1 business's address in San Mateo, California. *Id.* ¶ 5. On March 16, 2018, the undercover account  
2 received a \$42,000 transfer from Mainspring. *Id.* ¶ 7. On April 5, 2018, the undercover account  
3 received a \$15,000 transfer from Mainspring's account. *Id.* ¶ 8. Kojoyan's plan at the time was for the  
4 CHS to liquidate the cash and provide the money to Kojoyan. *Id.* On April 17, 2018, an FBI UCE  
5 withdrew \$12,000 from the undercover account via an in-person withdrawal at a bank branch in San  
6 Francisco, California. *Id.* The case agent then transported the cash to the Los Angeles area for use in  
7 the investigation. *Id.*

8 In the midst of these transactions, on January 25, 2018, an FBI UCE located in San Francisco,  
9 California, placed a ruse phone call to Defendant Ovasapyan, posing as an employee of Mainspring's  
10 bank. Abrahams Decl. ¶ 6. By that time, the undercover account held in the name of "Brothers  
11 Wholesale" had already received one \$5,000 transfer from Mainspring. The UCE asked Ovasapyan  
12 about the transfer from Mainspring to the undercover account, and Ovasapyan stated that he had recently  
13 started buying wholesale products from a company called Brothers Wholesale, which ostensibly would  
14 explain why Mainspring was sending thousands of dollars to an account bearing such a name. *Id.* As  
15 noted above, however, the "Brothers Wholesale" account was not connected in any way to an actual  
16 supplier but was instead an undercover account controlled by the FBI. Ovasapyan's statements to the  
17 UCE furthered the core misrepresentation of the scheme: that Mainspring had legitimate, licensed  
18 pharmaceutical suppliers.

19 In addition, bank records reflect that a bank account under Defendant Silverman's control paid  
20 more than \$600,000 to an account held in the name of a landmark in the Northern District of California  
21 between August and December 2015. Abrahams Decl. ¶ 9. The government believes these payments  
22 were to a corporate entity in the Northern District of California, and that they reflect a money laundering  
23 mechanism. Investigation into these transfers is ongoing.

#### 24 **IV. Argument**

25 Defendant's motions should be denied. As to venue, defendant misstates both the Court's  
26 authority on a pre-trial motion and the Ninth Circuit's requirements for conspiracy venue. At this stage,  
27 the Court is limited to assessing whether the indictment alleges venue properly, without recourse to  
28 extrinsic evidence. And even if that evidence could be considered, defendant fails to identify the proper

1 standard. As to transfer, the relevant factors do not support transfer, particularly after the matter has  
2 been pending for more than 18 months, this Court has taken multiple pleas, and the matter is ripe for  
3 trial.

4 **A. Venue Is an Issue for the Jury**

5 Defendant presumes that this Court has authority to act as a fact finder for purposes of venue and  
6 that this fact-finding mission can be undertaken pretrial. Not so. In *United States v. Jenson*, the Ninth  
7 Circuit held that in considering a motion to dismiss for improper venue a ““Court should not consider  
8 evidence not appearing on the face of the indictment.”” 93 F.3d 667, 669 (9th Cir. 1996) (quoting  
9 *United States v. Marra*, 481 F.2d 1196, 1199-1200 (6th Cir. 1973)). *Jenson* reviewed a district court’s  
10 dismissal of an indictment for improper venue in which the Court considered extrinsic evidence  
11 presented by the defendants. The Ninth Circuit held that consideration of such evidence was improper,  
12 explaining that “[b]y basing its decision on evidence that should only have been presented at trial, the  
13 district court in effect granted summary judgment for the defendants. This it may not do.” *Id. Jensen*  
14 reversed the district court’s dismissal order because it found that, despite whatever evidence had been  
15 submitted to the district court, the indictment on its face sufficiently alleged venue. *Id.*

16 Similarly here, the Superseding Indictment alleges that all the charged offenses occurred, in part,  
17 in the Northern District of California. See SI ¶¶ 24, 26, 29. Because the Superseding Indictment alleges  
18 that the crimes occurred in part in the Northern District of California, the motion to dismiss should be  
19 denied.

20 **B. The Facts Support Venue in the Northern District of California.**

21 Even if the Court had authority to weigh evidence at this stage, the government has more than  
22 sufficient evidence to prove that venue is appropriate in the Northern District of California.

23 **1. Defendants Who Propel a Conspiracy into a District Subject Themselves to  
24 Venue.**

25 The first problem with defendant’s motion is that, apart from the evidence itself, defendant fails  
26 to cite the proper legal standard. The Ninth Circuit offered clear and binding guidance on assessing  
27 venue for conspiracy counts in *United States v. Gonzalez*, 683 F.3d 1221 (9th Cir. 2012); *United States*  
28 *v. Hui Hsiung*, 778 F.3d 738, 746 (9th Cir. 2015) (relying on *Gonzalez* for articulation of venue



1 standard). *Gonzalez* makes clear that, for conspiracy, even a seemingly minor connection to a district is  
2 sufficient to support venue.

3 *Gonzalez* arose out of a case in the Northern District of California, and it addressed the venue  
4 requirements for conspiracy to possess with intent to distribute cocaine under 21 U.S.C. § 846. The  
5 defendant in *Gonzalez* did not reside in the Northern District of California, and no co-conspirator ever  
6 set foot in this district. However, a confidential informant (“CI”) acting at the instruction of law  
7 enforcement “placed at least two telephone calls to Gonzalez’s cell phone number” while the CI was in  
8 the Northern District of California. 683 F.3d at 1223. There were no additional connections to this  
9 district, and there was no indication “whether Gonzalez knew or had reason to know that the CI was  
10 calling from the Northern District of California.” *Id.*

11 The Ninth Circuit explained that “[i]t is by now well settled that venue on a conspiracy charge is  
12 proper where the conspiracy was formed or where any overt act committed in furtherance of the  
13 conspiracy occurred.” 683 F.3d at 1224. But an overt act does not require the presence of any co-  
14 conspirator, and the Ninth Circuit has “never required a defendant’s physical presence in the district of  
15 venue in a conspiracy case.” *Id.* at 1225. The telephone communication itself, which “occurs both  
16 where [the] communication is made and where it is received,” constituted an overt act because the  
17 discussion included negotiations relevant to a drug transaction, “thereby taking an overt act in  
18 furtherance of the drug-selling scheme.” *Id.*

19 The Ninth Circuit’s rule is in line with the rules in other circuits. The Second Circuit, which was  
20 quoted approvingly in *Gonzalez*, has held that “[w]hen a conspirator uses a telephone call—by  
21 whomever initiated—to further a criminal scheme, the conspirator effectively propels not only his voice  
22 but the scheme itself beyond his own physical location into that of the person with whom he is  
23 speaking.” *United States v. Rommy*, 506 F.3d 108, 122 (2d Cir. 2007) (citations omitted). The First  
24 Circuit, similarly, has held that a telephone call into a district that furthered the conspiracy gave rise to  
25 venue on that district. *See United States v. Cordero*, 668 F.2d 32, 44 (1st Cir. 1981) (S. Breyer, J.); *see*  
26 *also Andrews v. United States*, 817 F.2d 1277 (7th Cir. 1987) (sustaining venue for a count under 18  
27 U.S.C. § 843(b) where a defendant received at least one telephone call from an undercover agent in the  
28 challenged district).

1 The Ninth Circuit has also held that a financial transaction conducted by a government agent in a  
2 district gives rise to venue in that district, so long as the transaction furthered the conspiracy. In *United*  
3 *States v. Chi Tong Kuok*, the Ninth Circuit considered a defendant’s argument that the conspiracy counts  
4 against him were improperly venued in the Southern District of California. 671 F.3d 931 (9th Cir.  
5 2012). The defendant argued that the only connection to that district was the fact that an undercover  
6 agent had withdrawn money from a bank in San Diego, and that the government should not be allowed  
7 to “manufacture” venue in a district. *Id.* at 937. The Ninth Circuit rejected the argument and found that  
8 venue was proper. The Court concluded that there was nothing concerning about the use of an  
9 undercover operation based in San Diego to cash a check in that district. *Id.* Venue was proper because  
10 “part of the conduct that formed the offense occurred in the Southern District of California, even if that  
11 conduct was performed by a government agent.” *Id.* at 938.

## 12 **2. Defendants Propelled Their Conspiracy into the Northern District of** 13 **California.**

14 The telephone call from the UCE to Ovasapyan, during which Ovasapyan lied about the nature  
15 of his company’s financial transactions, is alone sufficient to establish venue for the three conspiracy  
16 counts in the indictment. *First*, Ovasapyan’s lie furthered the fraud conspiracy by reiterating the core lie  
17 that animated the scheme: that Mainspring had legitimate, licensed suppliers. As noted above, the  
18 government intends to prove that Mainspring’s transfers to these misleading bank accounts were  
19 designed to corroborate the lies told to Mainspring’s customers, and by so doing were also designed to  
20 deflect law enforcement scrutiny. *Second*, Ovasapyan’s lie furthered the money laundering conspiracy  
21 by sustaining a central outlet for the proceeds reaped from the scheme. As noted above, a substantial  
22 portion of the funds transferred to the undercover account were withdrawn as cash and provided to a co-  
23 conspirator, at Kojoyan’s instruction. By lying about the nature of the transfers, Ovasapyan sought to  
24 preserve that laundering mechanism. *Third*, Ovasapyan’s lie furthered the drug diversion conspiracy by  
25 concealing the unlicensed nature of Mainspring’s suppliers, corroborating the lies told to Mainspring’s  
26 customers about the origin of the drugs, and by seeking to impede the government’s ability to trace  
27 prescription drugs through the supply chain.

28 But the phone call is not all. Co-defendant Kojoyan also *knowingly* propelled the conspiracy into

1 the Northern District of California by causing multiple financial transfers to a bank account held in the  
2 name of a San Mateo entity. While Kojoyan did not know the FBI's role in that account, he was  
3 informed by the CHS that the bank account was connected to corporate entity with an in-district address,  
4 and that his and the conspiracy's activities would therefore affect that district. Indeed, he knew that the  
5 in-district address would receive regular bank statements, and the bank account itself existed only  
6 because the co-conspirators sought to use such account to further their criminal goals. And more than  
7 that, a large cash withdrawal—which furthered all three charged conspiracies and was done to  
8 accomplish the goals set forth by a co-conspirator—occurred in person in San Francisco. *See Chi Tong*  
9 *Kuok*, 671 F.3d at 938 (holding that a UCE's banking transaction in a district gives rise to venue in that  
10 district).

11 Defendant's arguments to the contrary derail quickly, as they do not account for *Gonzalez* or *Chi*  
12 *Tong Kuok*. For example, defendant argues that “[t]he only basis for venue over Count One would be if  
13 the conspirators were in the Northern District when they reached an illicit agreement or traveled through  
14 there in the furtherance of the conspiracy.”<sup>3</sup> Motion at 7. *Gonzalez* flatly and conclusively rejects that  
15 argument. Defendant goes even further by arguing that because the offense alleged in Count One—wire  
16 fraud conspiracy under 18 U.S.C. § 1349—does not require an overt act, the *only* location relevant to  
17 venue is the location where the agreement was formed. *Id.* at 8. But *Gonzalez* similarly addressed a  
18 conspiracy statute without an overt-act requirement—18 U.S.C. § 846—and the result remained the  
19 same.

20 For Count Two, defendant acknowledges that the statute explicitly finds venue “in any district  
21 where an act in furtherance of the attempt or conspiracy took place,” but wrongly argues that the  
22 location of a CHS or UCE is irrelevant to venue. Motion at 12. *Gonzalez*, again, could not be clearer on  
23 this point: “The CI's presence in the Northern District of California during the telephone calls with  
24 *Gonzalez* sufficed to establish venue there on the conspiracy charge.” 683 F.3d at 1225; *see also Chi*  
25 *Tong Kuok*, 671 F.3d at 938.

26 Lastly, Defendant's arguments as to Count Three founder on the same grounds. Defendant  
27

28 <sup>3</sup> Defendant makes the same argument as to Count Two. *See* Motion at 11-15 (arguing that venue exists only where the “illicit agreement was reached”).

1 acknowledges the relevance of overt acts to venue, but he argues that “the focus for venue purposes is  
2 upon the conduct of the defendant which is essential to the crime.” Motion at 16. Again, *Gonzalez*  
3 disagrees. As with the other counts, the co-defendants propelled the conspiracy into a variety of  
4 jurisdictions where they were never physically present. Under *Gonzalez*—and as would be the case in  
5 the First, Second, and Seventh Circuits—venue is proper in any such district.

### 6 **C. The Interests of Justice Do Not Support Transfer.**

7 Rule 21(b) governs a defendant’s motion to transfer a trial “for the convenience of the parties,  
8 any victim, and the witnesses, and in the interest of justice.” The Rule vests substantial discretion in the  
9 district judge, and the Ninth Circuit has observed that “the decision as to whether to grant such a transfer  
10 must largely rest in the sound judicial discretion of the trial judge.” *United States v. Polizzi*, 500 F.2d  
11 856 899 (9th Cir. 1974) (internal quotation marks omitted). While defendant’s motion rests entirely on  
12 the factors referred to in *Platt v. Minnesota Min. & Mfg. Co.*, 376 U.S. 240 (1964), the Supreme Court  
13 never explicitly adopted those factors or held that they are the exclusive considerations. Indeed, while  
14 the Ninth Circuit has referred to the *Platt* factors for guidance, the factors themselves are not dispositive,  
15 and the trial court retains discretion to consider other factors relevant to the interests of justice. *See*  
16 *United States v. Testa*, 548 F.2d 847, 857 (9th Cir. 1977). In any event, the factors outlined in *Platt* do  
17 not justify transfer.

#### 18 **1. Transfer at this Stage Encourages Forum Shopping**

19 The interests of justice do not support transfer in this case. The original indictment in this matter  
20 was filed on November 1, 2018. Docket No. 16. Charges against Defendant Silverman were included  
21 for the first time in the Superseding Indictment, which was filed on September 5, 2019. Docket No. 51.  
22 Defendant’s pending Motion was filed 611 days, or approximately 20 months, later. Docket No. 171.  
23 In the intervening time, the Court has taken two guilty pleas, has sentenced one defendant, and has  
24 presided over complex forfeiture proceedings. Defendant has observed a co-conspirator receive a  
25 substantial sentence, and thereafter requested to be transferred to another district. To grant the  
26 defendant’s request would encourage similarly situated defendants to forum shop after concluding that a  
27 different judge might be more accommodating. It also creates confusion and wastes judicial resources  
28 by duplicating efforts in multiple jurisdictions. At a minimum, given the advanced posture of the overall

1 case, “[i]t is proper to require a greater showing of inconvenience when a change of venue is sought late  
2 in proceedings.” *United States v. Polizzi*, 500 F.2d 856, 901 (9th Cir. 1974).

3 Defendant fails to make such “greater showing.” Instead, the factors identified by the defendant  
4 would be common to almost any white-collar defendant charged with a nationwide conspiracy. In  
5 effect, defendant suggests that such defendants have the right to sit back while the co-defendants’ cases  
6 advance, all while retaining the right to shop for a new forum if they do not like what they see. Such  
7 gamesmanship is contrary to the interests of justice. *See, e.g., Shurin v. United States*, 164 F.2d 566,  
8 570 (4th Cir. 1947) (finding it would have been an “abuse of discretion” to transfer case where  
9 “defendant delayed making [the motion] for more than a year after the indictment had been found  
10 against him and until after the case had twice been set for trial . . . and [nothing relevant to a venue  
11 transfer] had occurred in the meantime”).

## 12 **2. The *Platt* Factors Do Not Support Transfer.**

13 Defendant’s mechanical application of the *Platt* factors fails to address the concerns underlying  
14 those factors. In any complex case with national implications, witnesses and evidence will be spread  
15 across different districts, and a defendant will always be able to articulate advantages to moving the trial  
16 closer to his or her home. But defendant fails to identify any factor that creates a compelling need for  
17 transfer.<sup>4</sup>

### 18 **(i) Location of records and disruption of business**

19 Defendant concedes that trial will interrupt defendant’s business no matter where it occurs, but  
20 he claims that the location of records is a “neutral factor” given that advent of digital discovery. Not so.  
21 The government executed multiple physical search warrants in its investigation, including a search of  
22 Mainspring’s office in Pennsylvania. Seizures from that warrant—including a dozens of bottles of  
23 prescription drugs, such as Latuda (to treat bipolar depression) and Viread (to treat HIV)—are located in  
24 FBI’s custody in San Francisco. FBI San Francisco also has custody of records seized from Defendant  
25 Ovasapyan’s home, in addition to multiple luxury watches that represent proceeds of the scheme. While  
26 FBI Los Angeles also has custody of some evidence, it is not the case that there is no significant  
27

28 <sup>4</sup> For the Court’s convenience, the government’s memorandum will respond to each factor considered in defendant’s motion.

1 physical evidence in this case. Defendant fails to identify any evidentiary concerns that weigh in favor  
2 of transfer.

3 **(ii) Parties' expenses**

4 Defendant claims that the "parties'" expenses weigh in favor of transfer, but he does not offer  
5 any particularized analysis. Moreover, he appears to claim that the *witness's* costs are to be considered,  
6 even though witness issues are assessed in another factor. Defendant elsewhere concedes that "[b]oth  
7 sides will bear expenses from travel in either instance." Motion at 19. This factor does not weigh in  
8 favor of transfer.

9 **(iii) Location of counsel**

10 Counsel for the government works in San Francisco, and counsel for defendant appears to work  
11 in San Diego, which is in the Southern District of California. A transfer to the Central District will still  
12 necessitate travel costs for both sets of counsel, as San Diego is an approximately three-hour drive from  
13 Los Angeles. Counsel for co-defendant Ovasapyan, whom the government anticipates calling as a  
14 witness, works in the Northern District of California. Transfer to the Central District will therefore  
15 require some travel for almost all counsel. This factor does not weigh in favor of transfer.

16 **(iv) The courts' dockets**

17 Defendant proffers only a high-level summary of the number of cases pending per judge in each  
18 district, which does not appear to even focus on criminal cases or consider trial calendars. As the parties  
19 have stated in prior stipulations, this matter is ready to be set for trial. A transfer to a new district—  
20 which will then require assignment to a particular division and a particular judge—will inevitably delay  
21 proceedings. Transfer will also require the newly assigned judge to learn about the case, the relevant  
22 law, and the nature of the allegations, which this Court has already done. An abstracted summary of  
23 cases-per-judge fails to adequately address questions of judicial efficiency, and such concerns weigh  
24 against transfer for the reasons listed above.

25 **(v) Location of Defendants and accessibility of the Court**

26 It is true that Defendants Silverman and Papyan live in Southern California. However,  
27 Defendant Papyan has not moved for a transfer, and Defendant Silverman cannot project his own  
28 preferences onto his co-defendant. While Defendant Silverman will undoubtedly have to travel for a

1 trial in the Northern District, the districts are adjacent and thousands of people travel between Los  
2 Angeles and San Francisco on a daily basis. To overly weigh a defendant's location in the analysis  
3 would result in granting defendants in multi-district conspiracies their choice of forum. Similarly, while  
4 it is no doubt true that Defendant Silverman's "support network" is in the Central District, a defendant's  
5 support network is always located in their home district. The government anticipates that trial in this  
6 matter will last between two and three weeks, and the inconvenience posed to defendant and his support  
7 network is manageable.

8 **(vi) Location of witnesses**

9 Defendant places particular weight on the location of witnesses, claiming that the  
10 "overwhelming majority of witnesses reside in the Central District." Yet defendant fails to specifically  
11 identify any such witness, instead proffering certain "types" of witnesses that may be called, such as  
12 landlords, employees of the defendant's law firm, representatives of licensed wholesalers, and certain  
13 cooperators.

14 At the outset, defendant fails to establish that any of these specific witnesses have concerns about  
15 making the short trip to the Northern District of California. Instead, defendant presumes to speak for  
16 them and their preferences. But the "Ninth Circuit has required more than a bald statement of numbers  
17 and general location of witnesses in the cases where the issue of witness convenience is addressed."  
18 *United States v. Daewoo Industrial Co., Ltd.*, 591 F. Supp. 157, 160 (D. Or. 1984). Instead, courts have  
19 faulted defendants seeking transfer for failing explain "which witnesses may be precluded from  
20 testifying because of the location of the trial," which Defendant similarly fails to do. *United States v.*  
21 *Acuna*, 2008 WL 2812306, at \*2 (D. Haw. July 21, 2008). The need for specificity is particularly acute  
22 here, as the importance of these witnesses is not at all clear. Defendant seems to claim that testimony  
23 from various landlords will be a critical component of trial, while the government would be shocked if  
24 any such witness were called. Whether a particular location was leased is hardly a critical question.  
25 Similarly, while defendant may indeed choose to call certain employees of the defendant's law firm, it is  
26 hard to see how any such testimony would be critical given that those individuals were not party to  
27 incriminating communications between co-conspirators.

28 The critical witnesses for this case have no objection to testifying in the Northern District of

1 California, and many government witnesses work locally. Defendant Ovasapyan, for example, is  
 2 expected to testify, and he has agreed to do so in the Northern District of California. Various agents  
 3 with the FBI are expected to testify, many of whom work in the San Francisco Division. The  
 4 government also anticipates calling a government financial analyst located in the Northern District of  
 5 California. *See United States v. Schoor*, 597 F.2d 1303, 1308 (9th Cir. 1979) (Kennedy, J.) (affirming  
 6 denial of transfer motion where “[t]he convenience of the Government” weighed in favor of venue in the  
 7 Northern District of California). In addition, the government plans to call a variety of witnesses from  
 8 other jurisdictions, including Pennsylvania, Washington, and perhaps Florida. While defendant is  
 9 correct that *he* worked in Southern California, the nationwide scope of the conspiracy means that  
 10 witnesses from all across the country will be called to testify. There is no particular efficiency to be  
 11 gained by transferring venue to the Central District of California.

12 **(vii) Contacts with the Northern District of California**

13 Lastly, Defendant claims that neither the defendants themselves nor the events at issue have  
 14 connections to the Northern District of California. For reasons explained thoroughly above, that is false.  
 15 The defendants projected their conspiracy to all corners of this country, including the Northern District  
 16 of California. Defendants used a criminal apparatus stretching from Pennsylvania to Florida to  
 17 Washington State to defraud their victims, who resided in states across the country. Despite this broad  
 18 reach, Defendant objects to standing trial in the “remote” venue of the Northern District of California.  
 19 Motion at 23. San Francisco, with its international airport and web of interstate highways, has not often  
 20 been described as “remote.” In reality, the Northern District of California is adjacent to the defendant’s  
 21 home district, and the co-conspirators knowingly propelled their conspiracy into the district.  
 22 Defendant’s request to transfer venue should be rejected.

23 **V. Conclusion**

24 For the reasons explained above, Defendant’s motions to dismiss and to transfer venue should be

25 //

26 //

27 //

28 //



1 denied.

2 DATED: June 1, 2021

Respectfully submitted,

STEPHANIE M. HINDS  
Acting United States Attorney

5 \_\_\_\_\_/s/\_\_\_\_\_  
6 ANDREW F. DAWSON  
7 Assistant United States Attorney

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

26

27

28

1 STEPHANIE M. HINDS (CABN 154284)  
Acting United States Attorney

2 HALLIE HOFFMAN (CABN 210020)  
3 Chief, Criminal Division

4 ANDREW F. DAWSON (CABN 264421)  
Assistant United States Attorneys

5 450 Golden Gate Avenue, Box 36055  
6 San Francisco, California 94102-3495  
7 Telephone: (415) 436-7019  
8 FAX: (415) 436-7234  
9 Email: Andrew.Dawson@usdoj.gov

Attorneys for United States of America

10 UNITED STATES DISTRICT COURT  
11 NORTHERN DISTRICT OF CALIFORNIA  
12 SAN FRANCISCO DIVISION

13 UNITED STATES OF AMERICA,

14 Plaintiff,

15 v.

16 STEPHEN SILVERMAN, et al.,

17 Defendants.

Case No. CR 18-533 RS

**DECLARATION OF SPECIAL AGENT  
ALEXEY ABRAHAMS**

1 I, Alexey Abrahams, declare and state as follows:

2 1. I am a Special Agent of the Federal Bureau of Investigation (FBI) and have been so  
3 employed since 2004. I participated in the investigation that led to the above-captioned criminal case,  
4 and I am knowledgeable about the evidence gathered by the FBI in the course of that investigation.

5 2. As part of the FBI's investigation into Mainspring Distribution LLC ("Mainspring"), a  
6 Confidential Human Source recorded various telephone conversations he had with Defendant Hakob  
7 Kojoyan. In connection with those conversations, the FBI opened an undercover bank account in the  
8 name of a fictional corporate entity with a street address in San Mateo, California. The bank account  
9 was opened under the name "AMLI Wholesale LLC, DBA Brothers Wholesale." The address  
10 associated with the account was located at a commercial mailbox company in San Mateo, California. I  
11 opened a mailbox account at that address for use in this investigation. After the account was opened,  
12 regular bank statements were mailed to that address and collected by FBI personnel.

13 3. The name on the undercover account was dictated by the needs of the investigation.  
14 Recorded conversations and other evidence indicated that Kojoyan and his co-conspirators wanted to  
15 use the CHS's accounts to receive financial transfers from Mainspring. The evidence at that time  
16 indicated that the co-conspirators used bank accounts under fictitious corporate names that were  
17 misleadingly similar to legitimate, licensed wholesale prescription drug distributors. Wire transfers  
18 from Mainspring to these accounts therefore resembled a legitimate supplier/customer relationship. Both  
19 "AMLI Wholesale" and "Brothers Wholesale" were used on the undercover account because those  
20 names both resembled legitimate, licensed wholesale prescription drug distributors. The investigation  
21 indicated that the co-conspirators had either used or intended to use these identities in furtherance of  
22 their scheme.

23 4. On January 11, 2018, the undercover account received a \$5,000 credit from Mainspring.

24 5. On or about January 29, 2018, the CHS sent Kojoyan the address for the undercover bank  
25 account, including other bank account information, via text message. We anticipated at that time that  
26 Kojoyan would cause money to be transferred into that account as part of the overall scheme.

27 6. On January 25, 2018, an undercover employee ("UCE") with the FBI, posing as an  
28 employee of Mainspring's bank, placed a ruse phone call to Defendant Ovasapyan, who was listed on

1 Mainspring's bank records as a signer on the account. The UCE inquired about the recent transfer from  
2 Mainspring to the undercover account, and Ovasapyan stated that he had recently started buying  
3 wholesale products from Brothers Wholesale. During that conversation, the UCE was located in San  
4 Francisco, California.

5 7. On March 16, 2018, the undercover account received \$42,000 from Mainspring.

6 8. On April 5, 2018, the undercover account received another \$15,000 from Mainspring.

7 The CHS's understanding was that this transfer was to be liquidated and the cash provided to Kojoyan.  
8 On April 17, 2018, an FBI UCE withdrew \$12,000 from the undercover account via an in-person teller  
9 withdrawal at a bank branch in San Francisco, California. I then transported that cash to the Los  
10 Angeles area for an undercover operation.

11 9. As part of the investigation, I have reviewed extensive bank records related to the  
12 conspiracy. Based on my review, it appears that a bank account under Defendant Silverman's control  
13 paid approximately \$647,000 to a corporate entity named after a landmark located in the Northern  
14 District of California between August and December of 2015. Based on witness statements, I believe  
15 that corporate entity is indeed located in the Northern District of California. Investigation into this  
16 entity and the nature of these transactions is ongoing.

17 I declare under penalty of perjury under the laws of the United States that the foregoing is true  
18 and correct.

19 Executed this 1<sup>st</sup> day of June, 2021, in San Francisco, California.  
20

21 By:  /s/ \_\_\_\_\_  
22 Alexey Abrahams  
23 Special Agent, Federal Bureau of  
24 Investigation  
25  
26  
27  
28